## BALANCE SHEET (Consolidated)

As at Sep. 30, 2008

Unit: VND

| No. | Items | Code | Note | Sep. 30, 2008 | Jan. 01, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A | SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 2,126,594,199,555 | 1,657,433,508,542 |
| I | Cash \& Cash equivalents | 110 | 1 | 48,428,461,389 | 266,442,926,521 |
|  | Cash | 111 |  | 48,428,461,389 | 266,442,926,521 |
| 2 | Cash equivalents | 112 |  | - | - |
| II | Short-term financial investments | 120 |  | 42,134,867,000 | - |
| 1 | Short-term investments | 121 |  | 42,134,867,000 | - |
| 2 | Provision for devaluation of short-term security investments (*) | 129 |  | - | - |
| III | Short-term receivables | 130 | 2 | 1,228,620,254,847 | 1,118,457,832,390 |
| 1 | Trade accounts receivables | 131 |  | 530,631,257,979 | 344,848,159,175 |
| 2 | Prepayment to suppliers | 132 |  | 14,962,169,681 | 28,850,722,067 |
| 3 | Short-term intercompany receivables | 133 |  | 661,361,259,655 | 743,769,761,480 |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 |  | 30,545,627,574 | 10,137,056,440 |
| 6 | Provision for short-term bad receivables | 139 |  | (8,880,060,042) | (9,147,866,772) |
| IV | Inventories | 140 | 3 | 782,053,152,500 | 231,499,491,978 |
| 1 | Inventories | 141 |  | 782,053,152,500 | 231,499,491,978 |
| 2 | Provision for devaluation of inventories (*) | 149 |  | - | - |
| V | Other short-term assets | 150 |  | 25,357,463,819 | 41,033,257,653 |
| 1 | Short-term prepaid expenses | 151 |  | 517,842,000 | - |
| 2 | VAT deductible | 152 |  | 6,842,101,869 | 12,310,192,651 |
| 3 | Tax and accounts receivable from State budget | 154 |  | - | - |
| 5 | Other short-term assets | 158 | 4 | 17,997,519,950 | 28,723,065,002 |
| B | LONG-TERM ASSETS (200=210+220+240+250+260) | 200 |  | 1,196,278,146,218 | 686,538,894,567 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 |  | - | - |
|  | Other long-term receivables | 218 |  | - | - |
| 5 | Provision for long-term bad receivable (*) | 219 |  | - | - |
| II | Fixed assets | 220 |  | 593,580,961,455 | 482,804,396,923 |
| 1 | Tangible fixed assets | 221 | 5 | 476,867,888,049 | 113,048,416,176 |
|  | - Historical cost | 222 |  | 599,955,793,530 | 199,596,443,292 |
|  | - Accumulated depreciation (*) | 223 |  | (123,087,905,481) | (86,548,027,116) |
| 2 | Finance leases fixed assets | 224 |  | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation (*) | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | 6 | 16,214,728,773 | 16,242,606,321 |


|  | - Historical cost | 228 |  | 16,332,506,322 | 16,332,506,322 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | - Accumulated depreciation (*) | 229 |  | (117,777,549) | $(89,900,001)$ |
| 4 | Construction in progress | 230 | 7 | 100,498,344,633 | 353,513,374,426 |
| III | Property Investment | 240 |  | - | - |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulated depreciation (*) | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 577,286,700,000 | 178,410,000,000 |
|  | Investment in subsidiaries | 251 |  | - |  |
|  | Investment in associate or joint venture companies | 252 |  | 293,000,000,000 | - |
|  | Other long-term investments | 258 | 8 | 284,286,700,000 | 178,410,000,000 |
|  | Provision for devaluation of long-term investments | 259 |  | - | - |
| $\mathbf{V}$ <br> 1 <br> 2 <br> 2 <br> 3 | Other long-term assets | 260 |  | 25,410,484,763 | 25,324,497,644 |
|  | Long-term prepaid expenses | 261 |  | 202,888,697 | - |
|  | Deferred income tax assets | 262 |  | 1,807,596,066 | 1,807,596,066 |
|  | Others | 268 | 9 | 23,400,000,000 | 23,516,901,578 |
|  | TOTAL ASSETS (270=100+200) | 270 |  | 3,322,872,345,773 | 2,343,972,403,109 |
| A | LIABILITIES (300=310+320) | 300 |  | 1,462,386,037,038 | 651,568,741,881 |
| I | Short-term liabilities | 310 |  | 1,364,128,307,809 | 551,561,768,027 |
| 1 | Short-term borrowing | 311 | 10 | 704,547,766,822 | 117,664,000,000 |
| 2 | Trade accounts payable | 312 | 11 | 580,703,619,627 | 58,180,035,785 |
| 3 | Advances from customers | 313 | 12 | 22,633,073,054 | 3,966,770,245 |
| 4 | Taxes and payable to state budget | 314 | 13 | 2,964,187,119 | 26,213,873,815 |
| 5 | Payable to employees | 315 | 14 | 17,939,414,613 | 7,284,018,197 |
| 6 | Payable expenses | 316 | 15 | - | 8,640,915,800 |
| 7 | Accounts payable-Affiliate | 317 |  | 15,465,770,088 | 242,997,394,679 |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | 16 | 19,874,476,486 | 86,614,759,506 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| II | Long-term liabilities | 330 |  | 98,257,729,229 | 100,006,973,854 |
| 1 | Long-term accounts payable-Trade | 331 |  | - |  |
| 2 | Long-term accounts payable-Affiliate | 332 |  | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | 17 | 98,247,802,664 | 99,719,802,664 |
| 5 | Deferred income tax | 335 |  | - | - |
| 6 | Provision for unemployment benefit | 336 |  | 9,926,565 | 287,171,190 |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| B | OWNER'S EQUITY (400=410+420) | 400 |  | 1,860,486,308,735 | 1,692,403,661,228 |
| I | Capital sources and funds | 410 |  | 1,853,762,044,833 | 1,683,764,738,646 |
| 1 | Paid-in capital | 411 | 18 | 660,000,000,000 | 660,000,000,000 |
| 2 | Share premiums | 412 |  | 611,965,459,100 | 611,965,459,100 |
| 3 | Other capital of owner | 413 |  | - | - |
| 4 | Treasury stock | 414 |  | (27,417,629,848) | - |
| 5 | Assets revaluation difference | 415 |  | - | - |
| 6 | Foreign exchange difference | 416 |  | - | 1,130,470,844 |
|  | Investment and development fund | 417 |  | - | - |


| 8 | Financial reserve fund | 418 |  | - | - |
| ---: | :--- | :--- | :--- | ---: | ---: |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | $609,214,215,581$ | $410,668,808,702$ |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | $\mathbf{4 4 0}$ |  | $\mathbf{6 , 7 2 4 , 2 6 3 , 9 0 2}$ | $\mathbf{8 , 6 3 8 , 9 2 2 , 5 8 2}$ |
| 1 | Bonus and welfare funds | 431 |  | $6,724,263,902$ | $8,638,922,582$ |
| 2 | Budgets | 432 |  | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
|  | TOTAL RESOURCES $(\mathbf{4 4 0}=\mathbf{3 0 0}+\mathbf{4 0 0})$ | $\mathbf{4 4 0}$ |  | $\mathbf{3 , 3 2 2 , 8 7 2 , 3 4 5 , 7 7 3}$ | $\mathbf{2 , 3 4 3 , 9 7 2 , 4 0 3 , 1 0 9}$ |

## INCOME STATEMENT(Consolidated)

 Quarter 3/2008Unit: VND

| Items | Code | Note | Quarter 3 |  | Accumulation from Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1. Sales | 01 |  | 1,167,996,487,101 | 769772570927 | 2,525,830,998,893 | 2,551,474,481,479 |
| 2. Deductions | 02 |  | 4,739,088,073 | 579121847 | 11,697,799,094 | 6,191,728,432 |
| 3. Net sales and services ( $10=01-02$ ) | 10 | 1 | 1,163,257,399,028 | 769,193,449,080 | 2,514,133,199,799 | 2,545,282,753,047 |
| 4. Cost of goods sold | 11 | 2 | 960,038,335,098 | 631767341031 | 2,031,440,051,758 | 2,037,912,946,768 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 203,219,063,930 | 137,426,108,049 | 482,693,148,041 | 507,369,806,279 |
| 6. Financial income | 21 | 3 | 34,108,859,984 | 18,552,672,639 | 129,226,646,780 | 46,510,353,688 |
| 7. Financial expenses | 22 | 4 | 38,679,079,054 | 8604934798 | 115,989,754,829 | 34,577,641,935 |
| - Include: Interest expenses | 23 |  | 27,720,706,167 | 4300276407 | 50,292,646,525 | 21,678,051,355 |
| 8. Selling expenses | 24 |  | 102,375,444,949 | 59804633107 | 217,879,555,563 | 213,578,726,156 |
| 9. General \& administrative expenses | 25 |  | 11,370,210,064 | 10941163021 | 29,609,884,642 | 25,248,770,483 |
| 10. Net operating profit $\{30=20+(21-22)-(24+25)\}$ | 30 |  | 84,903,189,847 | 76628049762 | 248,440,599,787 | 280,475,021,393 |
| 11. Other income | 31 |  | 1,444,108,819 | 8535443231 | 2,539,514,184 | 21,651,521,845 |
| 12. Other expenses | 32 |  | 702,526,459 | 2893062790 | 1,073,351,025 | 16,106,044,851 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 741,582,360 | 5,642,380,441 | 1,466,163,159 | 5,545,476,994 |
| 14. Profit before tax (50=30+40) | 50 |  | 85,644,772,207 | 82,270,430,203 | 249,906,762,946 | 286,020,498,387 |
| 15. Current corporate income tax expenses | 51 |  | 2,934,438,084 | 10768347792 | 12,643,106,973 | 17,257,340,062 |
| 16. Deferred corporate income tax expenses | 52 |  | - |  | - | - |
| 17. Profit after tax (60=50-51-52) | 60 |  | 82,710,334,123 | 71,502,082,411 | 237,263,655,973 | 268,763,158,325 |
| 18. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOWS STATEMENT(Consolidated)

Quarter 3/2008 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation from Jan. 01 to Sep. 30 |  |
|  |  |  | 2008 | 2007 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 4,881,823,164,966 | 4,164,081,924,506 |
| 2. Cash paid for supplier | 02 |  | (4,303,605,282,980) | (3,132,460,694,724) |
| 3. Cash paid for employee | 03 |  | (101,828,334,294) | $(66,078,049,534)$ |
| 4. Cash paid for interest | 04 |  | (49,483,014,160) | (22,196,332,529) |
| 5. Cash paid for corporate income tax | 05 |  | (24,484,165,504) | (13,318,434,026) |
| 6. Other receivables | 06 |  | 6,026,450,539,445 | 3,817,279,086,798 |
| 7. Other payables | 07 |  | (6,093,994,321,752) | (3,322,067,223,846) |
| Net cash provided by (used in) operating activities | 20 |  | 334,878,585,721 | 1,425,240,276,645 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  | - |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (115,350,100,999) | (202,274,808,898) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | 12,480,466,678 |
| 3. Cash paid for lending or purchasing debt tools of other companies | 23 |  | (995,994,840,043) | (1,114,781,133,333) |
| 4. Withdrawal of lending or resaling debt tools of other companies | 24 |  | 356,325,000,152 | 254,444,861,299 |
| 5. Cash paid for contributing capital to other companies | 25 |  | (400,470,997,786) | (171,060,100,000) |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 9,962,962,644 | 5,434,766,306 |
| Net cash used in investing activities | 30 |  | (1,145,527,976,032) | (1,215,755,947,948) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  | - | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | 174,633,333 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (27,417,629,848) | (250,000,000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 2,197,715,293,215 | 1,329,456,895,487 |
| 4. Cash paid to principal debt | 34 |  | (1,460,883,235,300) | (1,474,598,935,842) |
| 5. Cash paid to financial lease debt | 35 |  | - | (15,471,743,042) |
| 6. Dividend, profit paid for owners | 36 |  | (116,523,710,400) | - |
| Net cash (used in) provided by financing activities | 40 |  | 592,890,717,667 | $(160,689,150,064)$ |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | (217,758,672,644) | 48,795,178,633 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 266,442,926,521 | 85,916,203,207 |
| Influence of foreign exchange fluctuation | 61 |  | (255,792,488) | (531,246,982) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 1 | 48,428,461,389 | 134,180,134,858 |

